

ONGOING LEADERSHIP

VIRTUAL CISO (vCISO) RETAINER

**For Growing SMEs & Charities
That Need Senior Security Leadership**

Security decisions end up made ad hoc — by an IT provider focused on uptime, not risk, or by a director without the time to own it properly. The vCISO Retainer gives you boardroom-grade security leadership and accountability, without the cost of a full-time hire.



WHAT'S INCLUDED

 01 Security Risk Register ✓ Living view of your top risks ✓ Clear owners & target dates ✓ Reviewed and updated monthly	 02 Governance & Reporting ✓ Board / trustee-ready reporting ✓ Plain language, not jargon ✓ Progress tracked over time	 03 Vendor & Budget Oversight ✓ Input on tooling & contracts ✓ Security spend prioritised by risk ✓ Supplier risk reviewed
 04 Incident Readiness ✓ Response plan agreed in advance ✓ Roles understood before day one ✓ Reviewed as the business changes	 05 On-Demand Advisory ✓ Access for time-sensitive calls ✓ Support for security questionnaires ✓ A senior voice when it matters	

WHO IS THIS FOR?

-  Growing SMEs holding sensitive data
-  Charities under funder/donor scrutiny
-  Organisations without a security team
-  Boards wanting real risk oversight

YOU WILL RECEIVE

- ✓ Consistent, senior-level accountability
- ✓ A risk register leadership can trust
- ✓ Board-ready reporting, on a cadence
- ✓ A senior advisor on call when it counts

WHY WORK WITH ALEXANDER?



Alexander Akinjayeju

- ✓ Cyber Security Leader
- ✓ Cloud Architect
- ✓ AI Advisor
- ✓ MSc | CISSP | CCSK | CISO

Helping organisations reduce risk, improve resilience and securely adopt modern technology.

BOOK YOUR VCISO DISCOVERY CALL TODAY

1	2	3	4
DISCOVERY CALL	BASELINE REVIEW	MONTHLY CADENCE	EVOLVE & PROTECT
Free call to agree the right plan.	Month one: risk register & priorities.	Reporting, oversight & advisory access.	Adjust scope as the business grows.
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**LEAD WITH CONFIDENCE.
GOVERN WITH CLARITY.**

STRONGER TODAY. SAFER TOMORROW.

vCISO Retainer — What You Get

A named, senior security lead for your organisation, on a predictable monthly fee.

SCOPE STATEMENT

The vCISO Retainer gives organisations of up to 100 staff part-time, senior security leadership. Alexander acts as your named security lead. He owns your security risk register, sets and tracks a prioritised improvement plan, reports to your leadership team or trustees, and advises on security decisions as they arise.

The service is advisory and governance-led. Hands-on technical work is carried out by your IT team or IT provider, with Alexander setting priorities, agreeing the approach and checking that it has been done.

CHOOSE YOUR PLAN	LITE Up to 10 staff	CORE 10–50 staff · MOST POPULAR	PLUS 51–100 staff
Senior time each month	1 day	1.5 days	3 days
Leadership check-in	Monthly (45 min)	Fortnightly (45 min)	Weekly (30 min)
Security risk register	Set up and reviewed monthly	Set up and reviewed monthly	Set up and reviewed monthly
Board / trustee reporting	Quarterly written summary	Quarterly report + 2 board meetings a year	Monthly report + quarterly board meetings
Security policies	Core set (up to 5 policies)	Full policy set	Full set, mapped to ISO 27001 or CE+
Customer security questionnaires	Up to 2 per quarter	Up to 2 per month	Included within monthly time
Incident response	Template plan, tailored	Tailored plan, reviewed yearly	Tailored plan + yearly tabletop exercise
Supplier & budget oversight	Advice on request	Key suppliers reviewed yearly	Supplier risk reviews + budget planning
Email response time	2 working days	Next working day	Same working day
Urgent incident support	Best endeavours	Priority phone access	Phone response within 4 working hours
Monthly fee Billed monthly in advance	£795 per month	£1,495 per month	£2,495 per month

Prices exclude VAT, which is added where applicable. Organisations above 100 staff: priced on request.

ENGAGEMENT TERMS ✓ Month one: baseline review and risk register set-up, included in the fee ✓ Minimum term of 3 months, then rolling monthly with 30 days' notice ✓ Pay annually in advance and save 10% ✓ Unused time carries over for one month, then expires ✓ Extra time by agreement at £850 per day, charged pro rata ✓ Delivered remotely; Core and Plus include one on-site visit a quarter within the M25 ✓ Retainer clients get 10% off fixed-price services such as Cyber Essentials Readiness or an Incident Response Tabletop	NOT INCLUDED (CAN BE QUOTED SEPARATELY) – Hands-on technical implementation, configuration or day-to-day IT support – 24/7 security monitoring or managed SOC services – Penetration testing (can be arranged with an accredited partner) – Hands-on incident response and forensics (Alexander coordinates and advises) – Certification body fees, such as IASME for Cyber Essentials or ISO 27001 audits – Legal advice, or acting as your statutory Data Protection Officer WHAT WE NEED FROM YOU ✓ A named internal sponsor with authority to make decisions ✓ Timely access to the people, documents and IT provider needed ✓ Agreed actions carried out by your own team or IT provider
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